# Labor Market Dynamism and the Distribution of Job Loss

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November 7 Conference in Honor of John C. Haltiwanger

► **Reallocation drives growth:** Reallocation of labor and capital is an important driver of productivity growth

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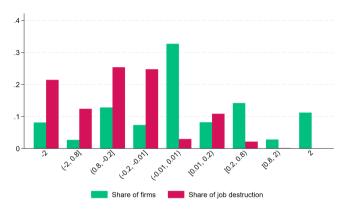
- ► **Reallocation drives growth:** Reallocation of labor and capital is an important driver of productivity growth
- ▶ **Job loss necessarily happens, but it hurts:** Job loss can have persistent negative earnings effects

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- ► **Reallocation drives growth:** Reallocation of labor and capital is an important driver of productivity growth
- Job loss necessarily happens, but it hurts: Job loss can have persistent negative earnings effects
- ▶ Job destruction is concentrated (firms): Davis & Haltiwanger (1991), with the LRD,

"Relative to job creation, job destruction exhibits greater concentration at establishments that experience dramatic [negative] growth rates."

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Source: BDS-HG.

▶ Rapidly contracting firms (DHS  $\leq$  -0.2 or traditional growth rate  $\leq$  -0.5) represent 24% of all firms, yet they account for 60% of total job destruction.

- ► Job loss rates *may* be geographically concentrated:
  - \* Concentration of job destruction among small share of firms
  - \* Residential co-location of co-workers (Bayer, Ross, and Toppa, 2008)
    - → may lead to geographically concentrated job loss rates.

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#### Why should we care about geographic concentration? Because neighborhoods matter:

- \* Neighborhoods play an important role in shaping long-run outcomes of residents (Chetty et al. 2014; Chetty et al. 2018b; Chin and Katz, 2022) and
- \* adult employment rates are strongly correlated with children's outcomes (Chetty et al. 2024). Figure

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#### **Questions:**

- 1. To what extent are job loss rates geographically concentrated?
- 2. Are there spillover effects of job loss on indirectly exposed residents (adults and children)? If so, what are the transmission mechanisms?

## **Outline**

#### County-level analysis with public data

- Cross-county distribution of job separations
- Event study of mass separation events on adults
- Long-run outcomes of children

#### Neighborhood-level analysis with microdata

- Mass separations of residents driven by firm-level shocks
- Impacts on directly and indirectly exposed adults
- ▶ Impacts on adulthood outcomes of directly and indirectly exposed children
- ► Identification of spillover mechanisms

#### **Literature Review**

- Firm Dynamics: Extensive literature showing impacts of firm dynamics on productivity, employment growth, innovation.
  - \* Davis, Haltiwanger, & Schuh (1998), Foster, Haltiwanger, & Krizan (2001), Cooper, Haltiwanger, Willis (2007), Foster, Haltiwanger, & Syverson (2008), Haltiwanger, Jarmin, & Miranda (2013), Decker et al. (2014), Aghion & Howitt (1992), Hopenhayn & Rogerson (1993), Akcigit & Kerr (2018), Acemoglu et al. (2018), among many others

#### **Our contribution:**

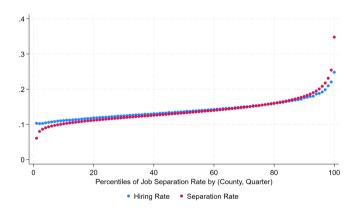
- \* We provide new evidence on how the "lumpiness" of job destruction generates concentrated shocks to small geographies.
- \* We document long-run adverse consequences of job destruction, shedding light on the winners and losers from creative destruction.
- ▶ Impact of Neighborhoods: Many studies showing the causal impact of place on individual outcomes. Local labor market conditions strongly correlate with changes in outcomes, but mechanisms are unclear.
  - \* Jencks & Mayer (1990), Cutler & Glaeser (1997), Sampson, Morenoff, & Gannon-Rowley (2002), Chetty et al. (2014), Chetty & Hendren (2018a, 2018b), Chetty et al. (2024)

**Our contribution:** (We hope to provide) causal estimates of employment shocks to adults and both direct and indirect impacts of those shocks.

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# County-level Analysis

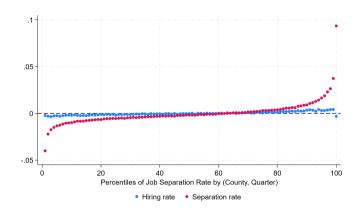
# **Spatial Concentration of Job Separation Rates**



- X axis: Percentiles of job separation by (county, quarter)
- Large dispersion with upward skewness at the top (exceptionally high separation rates)
- Counties with high separations also have high hiring rates (dynamic labor markets).

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# **Spatial Concentration of Excess Job Separation Rates**



- Control for county FE and state x time FE
  - \* purges the role of permanent county differences and aggregate fluctuations.
  - \* explains much of the variation, especially in hiring rates.
- ► Still, some counties exhibit exceptionally high excess separation rates.

#### **Robustness and Potential Sources**

- ► This empirical pattern persists when we:
  - \* control for county size figure
  - \* use employment weighted distribution figure
  - \* use  $E \rightarrow N$  and  $N \rightarrow E$  flows (CBSA level) figure
  - \* use JDR and JCR (BDS) figure

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- What could drive the excess separation rates?
  - \* Location specific shocks (e.g., natural disasters)
  - \* Firm-level shocks propagated into local areas (e.g., mass layoffs, large plant closings)
    - \* We need microdata to measure firm-level shocks

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# **Mass Separataion Events**

- We want to see what happens to a county after a mass separation event.
  - \* Does the area recover relatively quickly?
  - \* What happens to people who keep their jobs?
  - \* What happens to the children who grow up in that area?

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  - \* its job separation rate is within the top 5% across all (county,quarter) and
  - \* its excess job separation rate is within the top 5%
- ► A county is *treated* in quarter *t* if it experiences a mass separation event for the first time in *t*.

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▶ We construct a panel of treated and control counties using coarsened exact matching.

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- We construct a panel of treated and control counties using coarsened exact matching.
- For each county that is treated in a given quarter, we find a county
  - \* among those that have never experienced a mass separation event,
  - \* that is observationally similar (prior to the event) in terms of
    - + employment
    - + poverty rate
    - + personal income per capita Balance of characteristics

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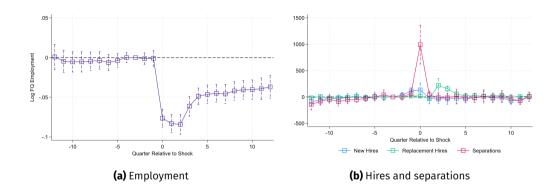
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  - \* These matching variables are known to be strongly correlated with adulthood outcomes of children (Chetty et al., 2018; Chin and Katz, 2022).
- $\blacktriangleright$  We employ a TWFE event study specification  $\pm$  12 quarters around the treatment quarter:

$$Y_{ct} = \sum_{k=-12}^{12} \lambda_k \mathcal{I}_k + \sum_{k=-12}^{12} \delta_k \mathcal{I}_k \times Treat_c + \alpha_c + \tau_t + \epsilon_{ct}$$

where  $\tau_t$  is the matched pair x time FE.

# **Effects on employment**

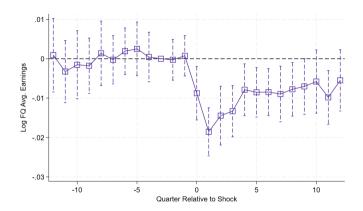


- A sharp decline in employment with a sluggish recovery.
  - \* A large spike in separations with a mild contemporaneous increase in hires.
  - \* Separations partially undone by subsequent replacement hires, but not new hires.

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# **Effects on earnings**



- ► A mild decrease in earnings for (full-quarter) employed as well.
- This pattern is consistent with a mild spillover, but we cannot rule out other channels.
  - \* We need microdata to better identify the sources of the shocks and spillovers.

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# **Effects on Children: Specification**

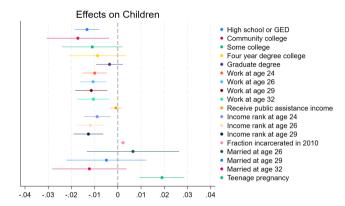
- Motivated by previous studies, we examine whether the mass separation event affects children's long-run outcomes.
- ▶ We get data on outcomes of children born between 1978 and 1983 from Opportunity Atlas.
  - \* Each child is assigned to counties proportional to the time he/she spent the childhood before 23.
- We restrict to counties that were treated between 1990 and 2000 and their controls.
  - \* The oldest cohort was 22 in 2000.

$$Y_c = Treat_c + \epsilon_c$$

We control for matched pair FE.

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#### **Effects on Children: Results**



- Children in the treated counties are more likely to:
  - \* attain lower levels of education, work less, and earn lower income
  - \* experience incarceration and teenage childbirth

County-level Analysis

**Firm-Level Shocks and Spillovers** 

#### **Data**

#### **Data Sources**

- ▶ 2000 Decennial Census ⇒ parent-child linkages
- ► LEHD ⇒ individual earnings and employer characteristics

#### **Key Variables**

- Parental Earnings: quarterly earnings records from the LEHD
- ► Parental Employer: the SEIN that contributes the most earnings in a quarter
- Residential Address: annual address data of the parents from the LEHD
- Adults Earnings of Child: annual earnings measured at age 30

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Suppose a large factory in a town shuts down for reasons unrelated to the town, leading to a mass separation. What happens to the neighborhoods of the laid-off workers?

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- ► For each top employer, identify all co-workers who reside in different census tracts and calculate the share of those workers who separate into nonemployment

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#### **Measurement and Identification Strategy**

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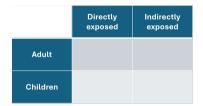
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#### **Measurement and Identification Strategy**

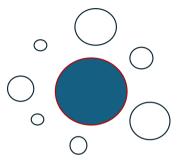
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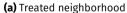
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- ► For each treated tract, use matching to find a non-treated comparison tract that is **observably similar** and **has a similar top employer**
- ► While not identical, our approach has close parallels to the GIV estimator (Gabaix and Koijen, 2024)

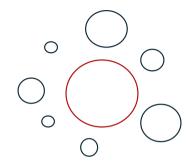
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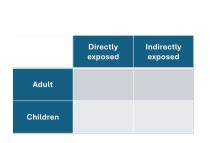
	Directly exposed	Indirectly exposed
Adult		
Children		

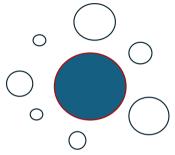


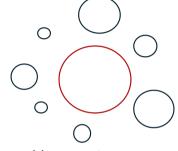




(b) Control neighborhood



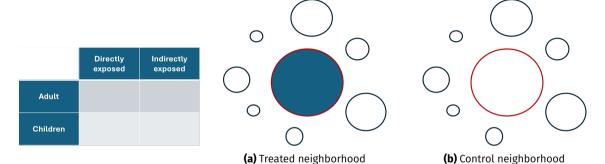




(a) Treated neighborhood

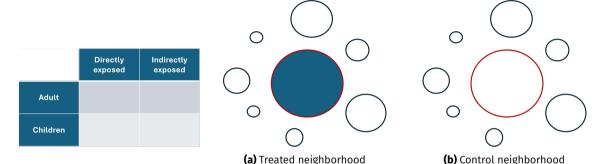
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Event study for employment and earnings for adults.



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  - \* Micro data also allows us to track residential moves over time, decomposing the changes in average income into impacts on original residents and changes in migration flows.

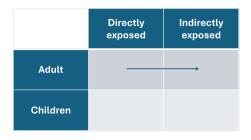
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- Event study for employment and earnings for adults.
  - \* Micro data also allows us to track residential moves over time, decomposing the changes in average income into impacts on original residents and changes in migration flows.
- Cross-sectional regression for adulthood outcomes for children.
  - \* Micro data allow is to identify the exact set of children who lived there right before the shock, and differentiate between those directly and indirectly impacted.

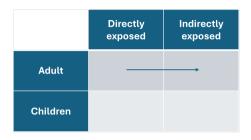
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# **Mechanisms: Impact on Neighboring Adults**



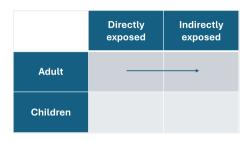
▶ If a large number of your neighbors lose their jobs, does this affect your earnings?

## **Mechanisms: Impact on Neighboring Adults**



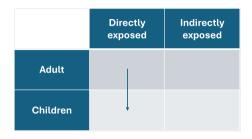
- ▶ If a large number of your neighbors lose their jobs, does this affect your earnings?
  - \* Local demand channel: Are the effects more pronounced for individuals employed in local service industries?

## **Mechanisms: Impact on Neighboring Adults**



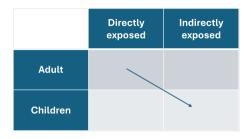
- If a large number of your neighbors lose their jobs, does this affect your earnings?
  - \* Local demand channel: Are the effects more pronounced for individuals employed in local service industries?
  - \* Residential networks (Bayer et al., 2008; Hellerstein et al., 2011): Are the effects stronger among individuals residing on the same block or sharing similar demographic characteristics (e.g., race)?

## **Mechanisms: Impact on Own Children**



► If parents lose their jobs, does this impact the long-run outcomes of their children (Oreopoulos, et al., 2008)?

## **Mechanisms: Impact on Neighboring Children**

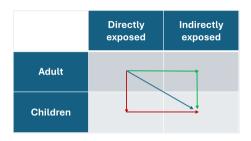


► If a large number of neighbors lose their jobs, does this impact the long-run outcomes of children who live there (whose parents are only indirectly exposed)?

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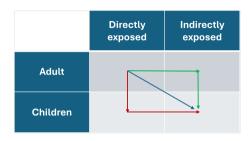
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## **Mechanisms: Impact on Neighboring Children**



- ► If a large number of neighbors lose their jobs, does this impact the long-run outcomes of children who live there (whose parents are only indirectly exposed)?
  - \* Are the effects stronger for indirectly exposed children who are more likely to interact with directly exposed children measured by same sex, race, year of birth, and school district?

#### **Mechanisms: Impact on Neighboring Children**



- ► If a large number of neighbors lose their jobs, does this impact the long-run outcomes of children who live there (whose parents are only indirectly exposed)?
  - \* Are the effects stronger for indirectly exposed children who are more likely to interact with directly exposed children measured by same sex, race, year of birth, and school district?
  - \* Are the effects stronger for indirectly exposed children whose parents are more likely to interact with directly exposed adults?

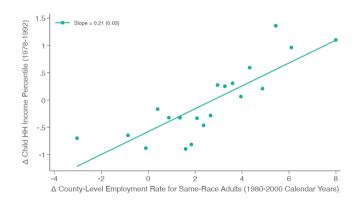
#### **Concluding Remarks**

- ► A healthy pace of job reallocation is essential for sustained economic growth.
- ► However, the lumpiness of job destruction—combined with residential sorting among co-workers—can generate geographically concentrated adverse shocks.
- We document new evidence on long-run adverse consequences associated with the destructive side of this process, which also help us better understand the winners and losers from creative destruction.
- ► We provide causal evidence on the long-term impacts of large-scale employment shocks on children's outcomes, along with evidence on key spillover mechanisms.
  - \* Perhaps the evidence calls for policies that facilitate the reallocation process.



#### **Employment Rates and Children's Outcomes**

Changes in Children's Household Incomes in Adulthood versus Changes in Employment Rates for Same-Race Adults by County



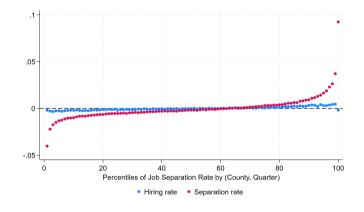


#### **Balance of Characteristics**

	Control	Treated	Diff	p-value	
Employment (FQ)	11,502.55	11,077.12	-425.43	0.827	
% Below poverty	0.17	0.17	0.00	0.828	
Personal income per capita	48,138.89	48,321.11	182.22	0.747	
Population (15+)	34,972.45	37,000.57	2,028.12	0.708	
Median age	38.84	38.75	-0.10	0.697	
Diff = Treated - Control: * n<0.10, ** n<0.05, *** n<0.01					

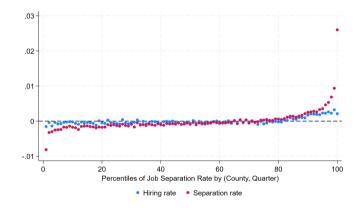


#### **Distribution of Excess Job Separation Rates (Emp. Control)**



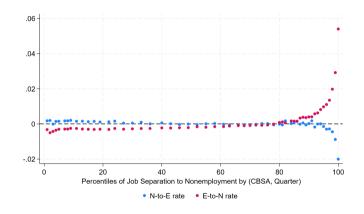


## **Distribution of Excess Job Separation Rates (Emp. Weighted)**





# Distribution of Excess Job Separation Rates into Nonemployment (CBSA)





# **Distribution of Excess Job Destruction Rates (BDS)**

