# GENTRY A. JOHNSON

# PERSONAL INFORMATION

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### SUMMARY

My research is in econometrics, industrial organization, and behavioral economics with an emphasis on applications of machine learning to causal inference, structural modeling, and experimental design. I also have substantial experience as a data scientist and technical consultant.

### **EDUCATION**

University of Maryland (Expected) Doctor of Philosophy (Ph.D.)

Department: Economics · School: College of Behavioral and Social Sciences

University of 2015-2017 Master of Arts (MA)

Maryland

Department: Economics · School: College of Behavioral and Social Sciences

University of 2012-2014 Graduate Student-at-Large Chicago

Completed coursework in preparation for an Economics Ph.D.

University of 2009-2012 Bachelor of Business Administration (B.B.A) Wisconsin-

Madison GPA: 3.9/4.0 · Graduation with Distinction · Member of Beta Gamma Sigma

Tsinghua 2011-2012 Study Abroad in Finance and Economics University

ACADEMIC RESEARCH

Working Papers Matching on What Matters: A Pseudo-Metric Learning Approach to

Matching Estimation in High Dimensions with Brian Quistorff, Microsoft Research and Matt Goldman, Facebook Core Data Science (Submitted)

Effects on Player Career Earnings of Early Entry into the NBA Draft

Works in Progress When Attention Wanes: An Experiment on Online Reminders with

Tommaso Bondi, NYU

Delegating to Machines with Tommaso Bondi, NYU and Isaac Bjorke, NYU

WORK EXPERIENCE

2020–Present Economist · Seattle, Washington

Amazon Embedded in the Amazon Web Services (AWS) team.

2018–2019 PhD Research Intern · Seattle, Washington

Microsoft AI + Research generalized applications of deep learning to causal inference and structural modeling during Summer 2018 and Summer 2019.

Structural modelling during building 2010 and building 2019.

2017–Present Data Scientist · Seattle, Washington

Hazel Analytics, Machine learning engineering in support of internal projects and new product

initiatives.

Inc.

2014–2015 Research Professional · Chicago, Illinois

University of Chicago Booth School of Business Work principally with Nielsen-provided databases on consumer purchases across a sample of 40,000-60,000 reporting homes and 35,000 reporting stores; utilize R, Python, C++, and other programming tools as necessary in support of various academic research projects.

2012–2014 Economist · Chicago, Illinois

RCF Economic & Financial Consulting, Inc.

Generated core forecasting tools in support of multi-million dollar contract bids.

# TEACHING EXPERIENCE

2017–Present Lead Instructor

*University of Maryland* 

- Economics of Cost-Benefit Analysis (Econ 426); Fall 2017-2019; Spring 2018-2020
- Principles of Microeconomics (Econ 200); Summer 2017-2019; Winter 2019

2015–2017 Teaching Assistant

University of Maryland

- Thinking Like an Economist (Econ 111); Spring 2017
- Intermediate Macroeconomic Theory & Policy (Econ 305);
   Fall 2016
- Intermediate Macroeconomics (Econ 325);
   Fall 2015, Spring 2016

# COMPUTER SKILLS

Basic C++, MATLAB/OCTAVE, JAVASCRIPT, VBA
Intermediate PYTHON, STATA, LATEX, Linux, BASH

Advanced R

SELECTED PRESENTATIONS

2019 Washington DC IO Day2019 UMD IO/Theory Group

2018 Microsoft AI+Research Office of the Chief Economist

2018 University of Washington Department of Economics

OTHER INFORMATION

Conference Participation NBER Digitization Workshop & Meeting · March 2018, 2019

ASSA Annual Meeting · January 2017, 2018, 2019

Duke Summer Institute on the History of Economic Thought · June 2017

Academic Involvement 2016-Present · Founder of UMD Machine Learning Group

2016-2017 · UMD Economics Graduate Student Association

Diplomatic Experience

Summer 2014  $\,\cdot\,\,$  Visiting Fellow  $\,\cdot\,\,$  ROC (Taiwan) Ministry of Foreign Affairs

Languages English · Fluent (native)

Spanish · Fluent
Portuguese · Proficient
Mandarin Chinese · Proficient