

Yusufcan Masatlioglu

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Education

New York University

PH.D. IN ECONOMICS

New York,

1999 - 2005

Experience

2018 -	Professor of Economics , University of Maryland	Maryland
Jun-Jul 2022	Visiting Professor of Economics , Ca Foscari University	Italy
2016 - 2018	Associate Professor of Economics , University of Maryland	Maryland
2014 - 2018	Associate Professor of Information (Courtesy App.) , University of Michigan	Michigan
2013 - 2016	Associate Professor of Economics , University of Michigan	Michigan
2013 - 2014	Visiting Professor of Economics , Sabanci University	Turkey
Apr-Aug 2012	Visiting Fellow, Institute for Advance Studies , Hebrew University of Jerusalem	Israel
Jun-July 2009	Visiting Fellow, Institute for Advance Studies , University of Autonomia at Barcelona	Spain
2005 - 2008	Assistant Professor of Economics , University of Michigan	Michigan
2002 - 2003	Consultant, The Poverty Reduction and Economic Management Sector Unit , World Bank	Washington

Working Papers

10. **Skewness and Intrinsic Preferences for Information** with Y. Orhun and C. Raymond, (revise and resubmit) *American Economic Review*
9. **Correlated Choice** with C. Chambers and C. Turansick (revise and resubmit) *Theoretical Economics*
8. **Attention Overload** with M. Cattaneo, P. Cheung, X. Ma (reject and resubmit) *Econometrica*
7. **A Random Reference Model** with O. Kibris and E. Suleymanov, (revise and resubmit) *American Economic Journal, Microeconomics*
6. **Weighted Linear Discrete Choice** with C. Chambers, P. Natenzon, C. Raymond. (revise and resubmit) *American Economic Review*
5. **Loss Aversion or Lack of Trust: Why Does Loss Framing Work?** with E. Beam, T. Watson, and D. Yang, (revise and resubmit) *JBEE*
4. **Context-Dependent Heterogeneous Preferences: A Comment on Barseghyan and Molinari (2023)** with Matias Cattaneo and Xinwei Ma, *Journal of Business & Economic Statistics*. Invited comment on "Risk Preference Types, Limited Consideration, and Welfare" by L. Barseghyan and F. Molinari.
3. **Decision Making with Recommendations** with Paul H.Y. Cheung (under review)
2. **A Parametric Model of Recommendation** with Paul H.Y. Cheung
1. **Coherent Distorted Beliefs** with C. Chambers, C. Raymond

Published Papers

25. **Behavioral Influence** with C. P. Chambers, and T. Cuhadaroglu, (2023), *Journal of the European Economic Association*
24. **Progressive Random Choice** with E. Filiz-Ozbay, (2023), *Journal of Political Economy*
23. **Choice with Endogenous Categorization** with A. Ellis, (2021) *Review of Economic Studies*

22. **Comparing Ambiguous Urns with Different Sizes** with E. Filiz-Ozbay, H. Gulen, and E. Ozbay, (2021) *Journal of Economic Theory*
21. **A Theory of Reference Point Formation** with O. Kibris and E. Suleymanov, (2021), *Economic Theory*
20. **Path-Independent Consideration** with J. Lleras, D. Nakajima and E. Ozbay, (2021) *Games*
19. **A Random Attention Model** with M. Cattaneo, X. Ma, and E. Suleymanov, *Journal of Political Economy*, (2020).
18. **Willpower and Compromise Effect** with D. Nakajima and E. Ozdenoren, *Theoretical Economics*, (2020).
17. **Decision Making with Product Network** with E. Suleymanov, *Economic Theory*, (2019)
16. **When More is Less: Choice by Limited Consideration** with J. Lleras, D. Nakajima and E. Ozbay, *Journal of Economic Theory*, 2017, 170, 70–85.
15. **Limited Attention and Status Quo Bias** with M. Dean and Ö. Kibris, *Journal of Economic Theory*, 2017, 169, 93-127.
14. **A Behavioral Analysis of Stochastic Reference Dependence** with C. Raymond, *American Economic Review*, 2016, 106(9), 2760-2782.
13. **Completing Incomplete Revealed Preference under Limited Attention** with D. Nakajima, *Japanese Economic Review*, 2015, 66, 285-299.
12. **Managing Markets for Toxic Assets** with C. House, *Journal of Monetary Economics*, 70, 2015, 84-99.
11. **A Foundation for Strategic Agenda Voting** with J. Apesteguia and M. Ballester, *Games and Economic Behavior*, 2014, 87, 91-99.
10. **A Canonical Model of Choice with Initial Endowments** with E. A. Ok, *Review of Economic Studies*, 2014, 81(2), 851-883.
9. **Understanding the Reference Effect** with N. Üler, *Games and Economic Behavior*, 82, 2013, 403–423
8. **Choice by Iterative Search** with D. Nakajima, *Theoretical Economics*, 2013, 8, 701–728.
7. **Revealed Attention** with D. Nakajima and E. Ozbay, 2012, *American Economic Review*, 102(5), 2183-2205.
6. **Behavioral Mechanism Design: Evidence from the Modified First-Price Auctions** with S. Taylor and N. Üler, *Review of Economic Design*, 2012, 16, 159-173.
5. **Informality Traps** with J. Rigolini, *B.E. Journal of Economic Analysis and Policy, Contributions*, 2008, 8(1), Article 51
4. **A Theory of (Relative) Discounting** with E. A. Ok, *Journal of Economic Theory*, 2007, 137(1), 214-245.
3. **Rational Choice with Status Quo Bias** with E. A. Ok, *Journal of Economic Theory*, 2005, 121(1), 1-29.
2. **Utility Representation via Additive or Multiplicative Error Functions** with F. Aleskerov, *Discrete Applied Mathematics*, 2003, 127(2), 181-197.
1. **Numerical Representation of Binary Relation with a Multiplicative Error Function** *Information Sciences*, 2002, 144, 187-200.

Awards

National Science Foundation

LIMITED ATTENTION AND PROCEDURAL DECISION MAKING

2010 - 2012

National Science Foundation

A RANDOM ATTENTION MODEL: IDENTIFICATION, ESTIMATION, AND TESTING

2016 - 2019

Michigan Institute for Teaching and Research in Economics

TESTING INTRINSIC PREFERENCES FOR INFORMATION

2014 - 2016

Editorial Duties

2021-	Associate Editor , Journal of Political Economy
2020–2021	Co-Editor , Mathematical Social Sciences
2014–2020	Associate Editor , Mathematical Social Sciences

Advising

Thesis Chair/Co-chair

2024	Ece Yegane ,	
2021	Paul H.Y. Cheung , UT-Dallas	<i>Asst. Prof.</i>
2019	Elchin Suleymanov , Purdue University	<i>Asst. Prof.</i>
2016	Jiang Jiang , University of Connecticut	<i>Vis. Asst.</i>
2013	Sarah Taylor , Alma College	<i>Asst. Prof.</i>
2012	Collin Raymond , Oxford University	<i>Post-Doc</i>

Committee Member

2023	Elif Osun , Bates White Consulting	
2023	Keaton Ellis , University of Berkeley	<i>Post-Doc</i>
2022	Erika Domotor , University of Cyprus	<i>Post-Doc</i>
2021	Ibraheem Catovic , Mitre	<i>Sen. Econ.</i>
2019	Ian Chadd , Rensselaer Polytechnic Institute	<i>Asst. Prof.</i>
2019	Ozlem Tonguc , Binghamton University (SUNY)	<i>Asst. Prof.</i>
2018	Yeliz Kacamak , Bosphorus University	<i>Asst. Prof.</i>
2016	Christina J. Synn (Accounting) , University of North Caroline	<i>Asst. Prof.</i>
2015	Jason Chen (Accounting) , University of Illinois at Chicago	<i>Asst. Prof.</i>
2015	Ihsan Saracgil , Cornerstone Research	
2014	Bradley Eric Hendricks (Accounting) , University of North Caroline	<i>Asst. Prof.</i>
2012	Chen Xue (Finance) , University of Cincinnati	<i>Asst. Prof.</i>
2012	Ali Kakhbod (Electrical Engineering) , MIT	<i>Post-Doc</i>
2012	Noah Smith , Stony Brook	<i>Asst. Prof.</i>
2012	Tracy (Xiao) Liu , Tsinghua University	<i>Asst. Prof.</i>
2012	Roy Chen , National University of Singapore	<i>Asst. Prof.</i>
2011	Josh Cherry , Northwestern-Kellogg	<i>Post-Doc</i>
2011	Dmitry Lubensky , Indiana University-Kelley	<i>Asst. Prof.</i>
2010	Mike Minnis (Accounting) , University of Chicago - Booth	<i>Asst. Prof.</i>
2010	Nemit Shroff (Accounting) , MIT – Sloan	<i>Asst. Prof.</i>
2010	John Lin , University of Southern California	<i>Post-Doc</i>